Entrepreneur Resources
September 2020

• Each month we’ll highlight resources, founder conversations and hot topics to help you move your ideas forward.
• If you have resources that you’d like to share, please reach out to your licensing associate or EIR to have them included in the next update.
• I have added recordings of virtual events from the previous month in case you missed them.
Articles and Tools

- Portfolio Founder Traits from 10 VCs
- Top Reasons the CEO and Board fall out and how to head them off at the pass
- Ultimate Cheat Sheet for Pitch Decks
- How to identify your early adopters—key for product based start-ups
- 10 characteristics of a great VC—about time there was a list for them instead of founders!
- What would second time founders do differently?
Funding Opportunities

Make sure you check out this one stop site for funding opportunities across Caltech offices and within the government. *Note you can set up an alert for new ones as they become available, so you don’t miss out on anything.

Caltech's Office of Foundation Relations maintains this online database of primarily non-federal funding opportunities as a resource for the Caltech community. Funding opportunities may be accessed by clicking Search. Opportunities include calls for proposals released by private foundations, public charities, associations, corporations, internal Caltech opportunities and Federal limited opportunities (i.e., those that limit the number of submissions per institution). Other Federal opportunities may be accessed via the External Resources links below. Subscriptions to funding opportunity announcements are available by clicking My Subscriptions or via the Search function. For questions about this site or specific opportunity announcements, please Contact Us.

For general questions about foundation funding and/or those foundations that do not release public calls for proposals, please contact the Office of Foundation Relations or visit our homepage. Foundation Relations is a department within the Division of Advancement and Alumni Relations.

You can download our Website User Guide for general instructions on how to use the site.

Search Opportunities Create Subscription
Link to check it out

Guild Entrepreneurial Networking for Female Founders

Get access to angel pitch rooms, 1.1 feedback sessions and founder chats in one place
Nature Spinoff Prize 2020

Link to the finalists

NATURE OUTLOOK | 30 JUNE 2020
The Spinoff Prize 2020
The application of science to real-world problems drives economies and improves lives. Nature is shining a spotlight on some of the brightest entrepreneurial ventures by profiling the 12 finalists of The Spinoff Prize – a new competition showcasing startups originating in academic labs.

Articles

OUTLOOK | 30 JUN 2020
The Spinoff Prize 2020
University-bred entrepreneurs are bringing some of the hottest scientific discoveries into practical applications in medicine and technology.
Herb Brody

OUTLOOK | 30 JUN 2020
44 firms highlighted in The Spinoff Prize 2020
For the inaugural Spinoff Prize, Nature sought out the most exciting science-based companies to have emerged from academic labs in the past three years. Here are the selected firms: 12 finalists, and 32 ‘ones to watch’.
QB3 Pitch Competition

Link

Pitch Summit

APPLY THROUGH
WEDNESDAY
09/16/2020

Sponsored by Mispro Biotech Services

Technology Transfer & Corporate Partnerships
Virtual Event—coming up

MedInvest
AI, Big Data &
Digital Health
Conference

September 8-10, 2020

Link
Virtual Event—coming up

Wondering how your pitch stacks up? Check out the competition at the First Look SoCal Showcase

First Look SoCal Showcase 2020

Date: 15 Sep 2020
Time: 9:00am - 3:30pm PDT
Virtual Event—coming up

Link

Confirmed Digital RESI Investors and Strategic Partners
Virtual Event—coming up

Since its inception 18 years ago, the BIO Investor Forum has become the premier event where biotech innovators can find investors and strategic partners to advance their company to the next stage in their business life cycle.

BIO Investor Forum Digital will showcase drug development programs that are ready for partnering or venture funding and to accelerating the progress of new therapeutic technologies into commercialization and treating patients.

Registration will open in August.
Virtual event-replay

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Virtual event-replay

Link to recording and slides

HealthTech-Focused Customer Discovery

Ryan Sadlo
ScienceDocs Consultant
Virtual event-replay

Link to recording and slides

Business Plans – A Research Endeavor

Dr. John Bilello

ScienceDocs Consultant
This is really about best practices within companies, establishing a great IP culture. 

Recording and slides

Layered Intellectual Property (LIP) Protection

Martin Medeiros
ScienceDocs Consultant